

WISE PROCUREMENT AGENT

Knowing what to buy, how much, and from which vendor.

Connected to the distributor's ERP, the agent recommends purchases that balance turnover goals, unit costs, vendor rebates and freight thresholds, and explains why.

ERP-connected

Multiple warehouses

Rebate tracking

Plain-language questions

Learns from buyers

Recommendation

READY TO REVIEW

Stock code · Warehouse

Buy the right quantity from Vendor B

Vendor A

2nd option

Vendor B ✓

Best overall

Vendor C

3rd option

Illustrative recommendation

CUSTOMER

US materials distributor

PRODUCTS

Engineered plastics & advanced materials

OPERATION

Multiple warehouses, broad vendor network

CONNECTED TO

The ERP

KEY KPIS

PROJECTED

7–10x

faster planning per stock code

25–40%

better vendor rebate capture

30–45%

fewer overstock and stockout events

1.5–2h

saved per team member per day

Projections based on early testing, modeled business logic and comparable implementations across Wise Agents' network. Not measured results.

Executive summary

**Recommends what to buy**

Based on turnover, cost, rebates and freight, balanced at once.

**Answers buying questions**

In plain language, like a colleague who knows the data.

**Learns from the team**

Buyer feedback improves the recommendations over time.

Planning time per stock code

PROJECTED

Today



15–20 min

With Wise



< 2 min

1.5–2h

back per team member, every day

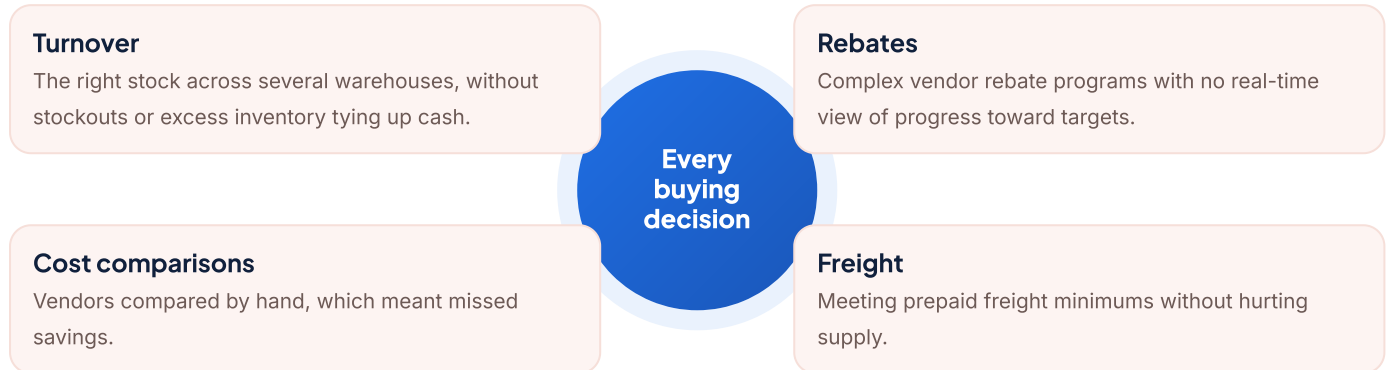
Same team

scales buying as the business grows

THE CHALLENGE

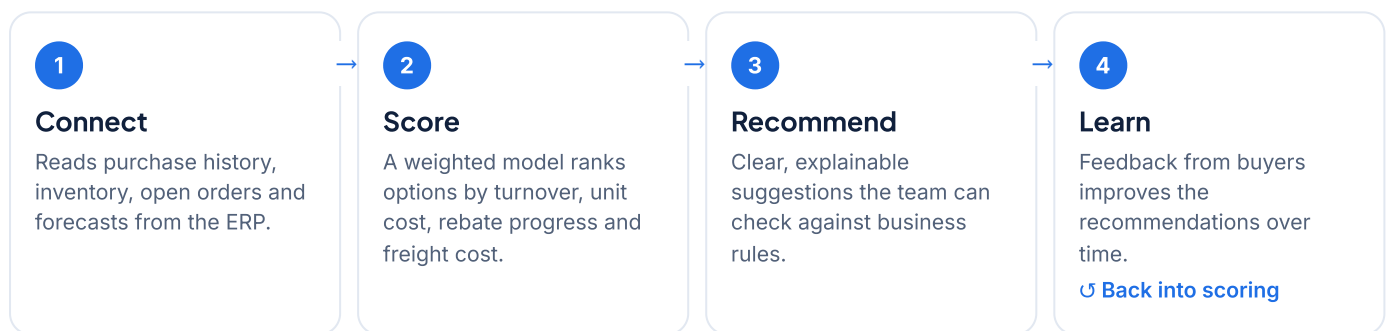
Every buying decision started in a spreadsheet

Before every decision, the procurement team spent hours piecing together purchase history, inventory levels, rebate status and vendor pricing, and four forces had to be balanced at once.

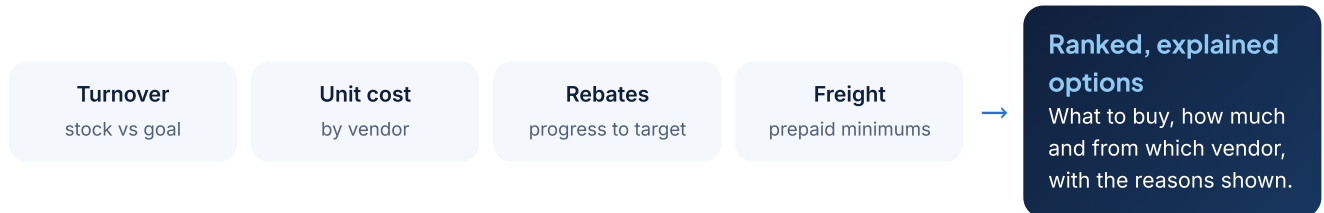


THE SOLUTION

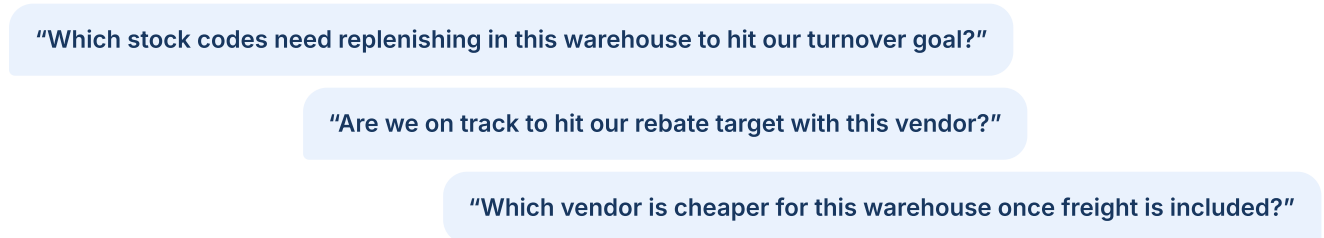
Purchase recommendations the team can trust



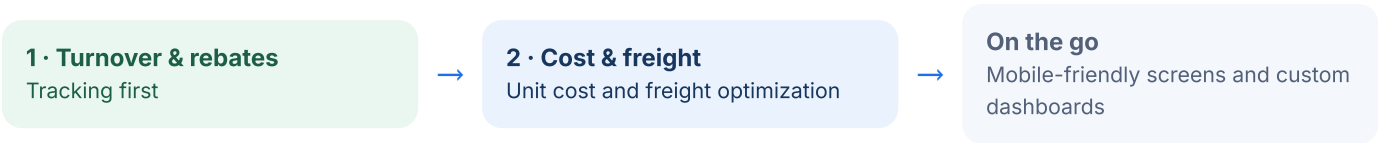
How a recommendation is scored



Ask it like a colleague



A phased rollout



BEFORE AND AFTER

From reactive buying to **planned buying**

AREA	BEFORE WISE	WITH WISE
Decision speed	Days gathering and checking data	Instant recommendations
Inventory	Reactive, prone to stockouts or excess	Aligned with turnover goals and forecasts
Rebates	Manual, delayed insight	Real-time progress tracking
Cost and freight	Slow manual comparisons	Weighted cost and freight optimization
User experience	Spreadsheets, error-prone	Plain-language questions and dashboards

**Rebate-aligned buying**
Purchases line up with rebate goals.

**Price vs freight**
Unit prices balanced against freight.

**Strategic buyers**
Time on suppliers and sourcing, not on pulling data.

CONCLUSION

The Procurement Agent lets a growing distributor **scale its buying without growing its team**, with better rebate capture, healthier inventory and faster decisions.

Plan your buying, don't chase it

Connected to your ERP, explainable, live in weeks.

Book a demo
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